



HULAMIN



Final Results Presentation Hulamin Limited
For the year ended 31 December 2008

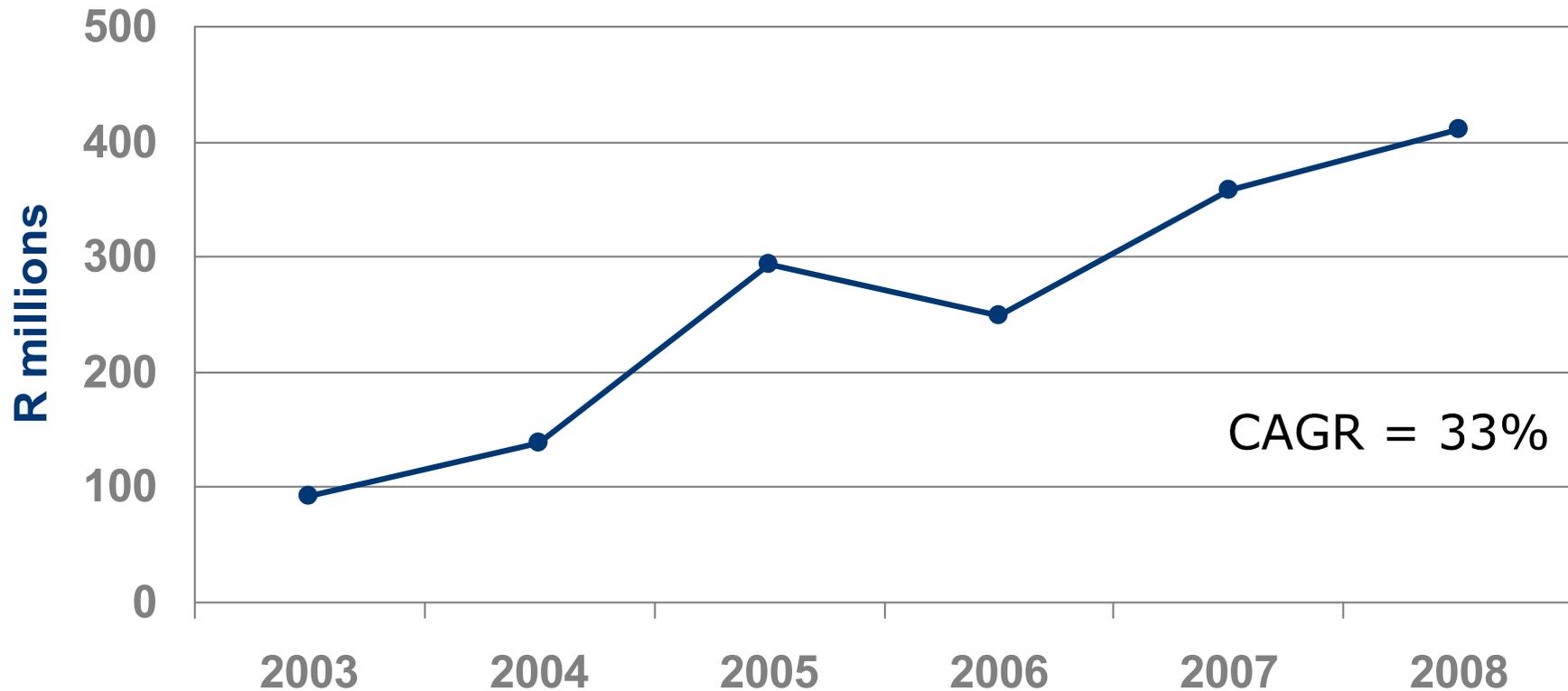
Salient features

- Operating profit (before corporate structuring costs) up 22% to R465 million (2007: R380 million)
- Normalised headline earnings per share increased by 16%
- Volumes reduced by 7% in Rolled Products
- Improved sales mix and margins in Rolled Products
- Final dividend of 13 cents per share

Income Statement

	R'million	2008	2007
Average exchange rate		8.27	7.05
Revenue		7 120	6 568
Underlying Operating Profit		411	358
Operating profit (before corporate struct. costs)		465	380
Corporate structuring costs		-	(168)
Operating profit		465	212
Share of associate company's profit		1	-
Finance costs		(118)	(85)
Profit before tax		348	127
Tax		(79)	(89)
Net profit		269	38
Basic headline earnings per share (cents)		124	18
Normalized headline earnings per share (cents)		110	95
Dividend per share (cents)		41	48

Underlying Operating Profit



	2003	2004	2005	2006	2007	2008
Ave R/\$	7.56	6.45	6.37	6.77	7.05	8.27

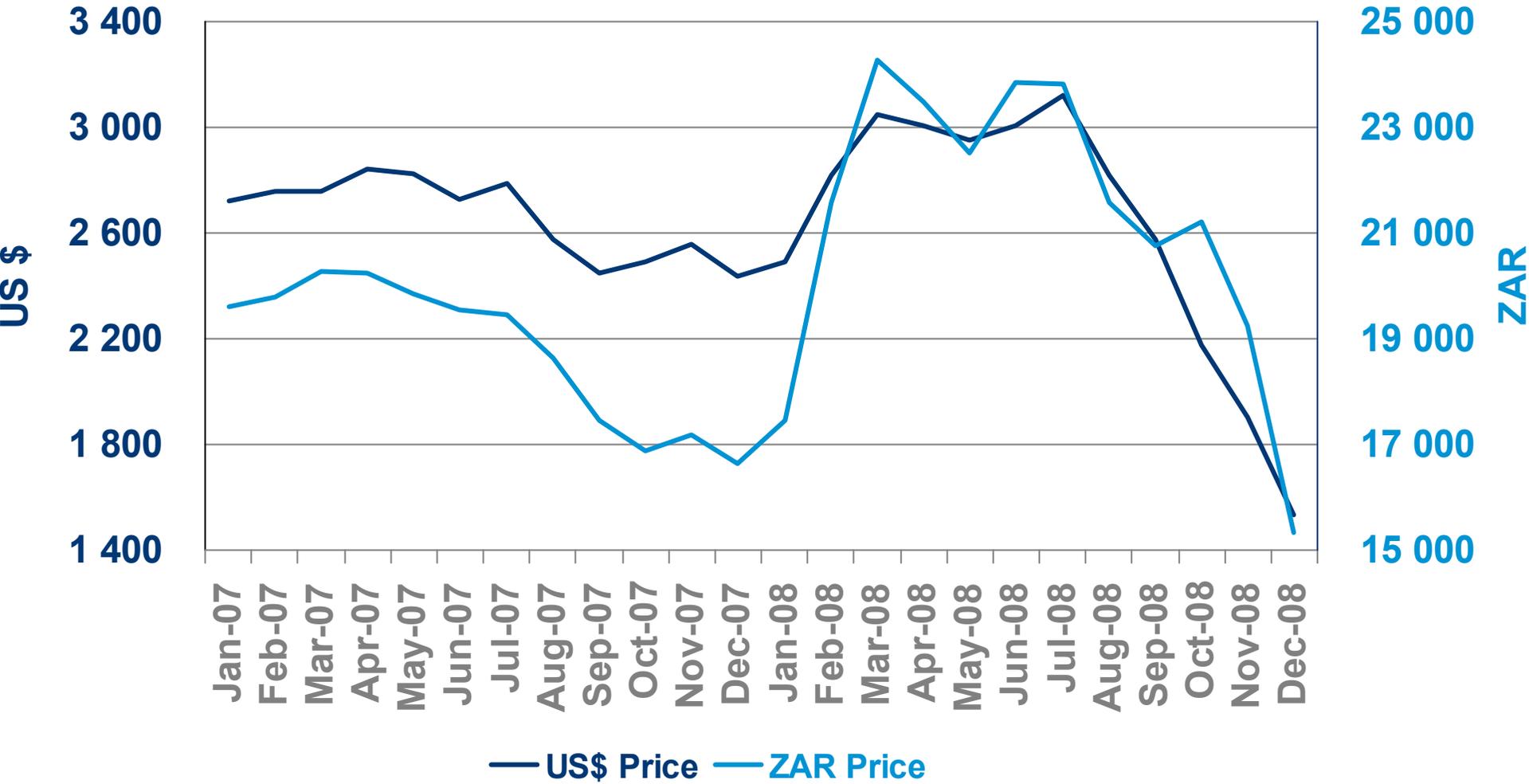
Balance Sheet

	R'million	2008	2007
Non-current assets		4 815	4 213
Current assets		2473	1978
Inventories		1 325	964
Trade and other receivables		1060	1 014
Net derivative financial assets		44	0
Assets of disposal group held for sale		44	0
TOTAL ASSETS (excl cash)		7288	6 191
Total Equity		3 760	3 529
Total net borrowings		1 747	829
Deferred income tax liabilities		926	894
Retirement benefit obligations		119	108
Current liabilities		736	831
Trade and other payables		692	735
Income tax liability		44	96
TOTAL EQUITY AND LIABILITIES		7288	6 191
Net debt to equity		46.5%	23.5%

Cash Flow

	R'million	2008	2007
EBITDA		641	561
Corporate structuring costs		-	(168)
Derivatives and Non-cash items		136	202
Tax payments		(137)	(13)
Funds generated from operations		640	582
Inventories		(397)	25
Debtors		(46)	36
Creditors		(42)	(204)
Funds required by operations		(485)	(143)
Cash flow from operations		155	439
Capital expenditure - normal		(205)	(140)
- project		(580)	(273)
Investments		(44)	(17)
Cash flow before interest and dividends		(674)	9
Interest		(118)	(85)
Dividends		(127)	(39)
Net cash flow		(919)	(115)

Recent Aluminium Price Movements

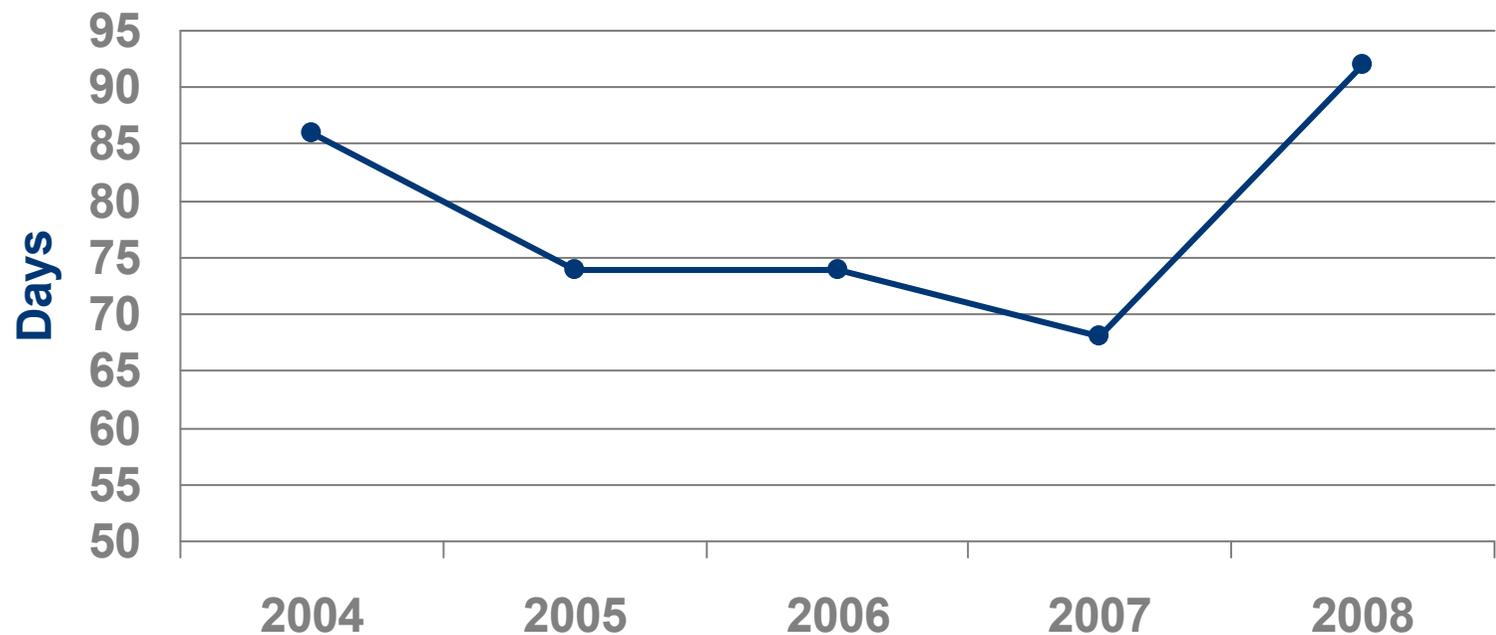


Borrowings

- Net borrowings at December 2008 were R1747 million
- Facilities of R2000 million (1 January 2009) as follows:
 - R900 million fixed term repayable 2010 to 2014
 - R550 million on 360 day notice
 - R550 million reducing April 2009 to January 2010
- Capital expenditure requirements for 2009
 - R185 million for Expansion Project
 - Normal Capex reduced to R115 million
- 2009 cash generation target
- Metal hedging implications

Inventory

- Invoicing terms/revenue recognition
- Finished goods strategy in light of market conditions
- Contractual procurement commitments
- Coated scrap processing
- Short term reduction measures (>20%)

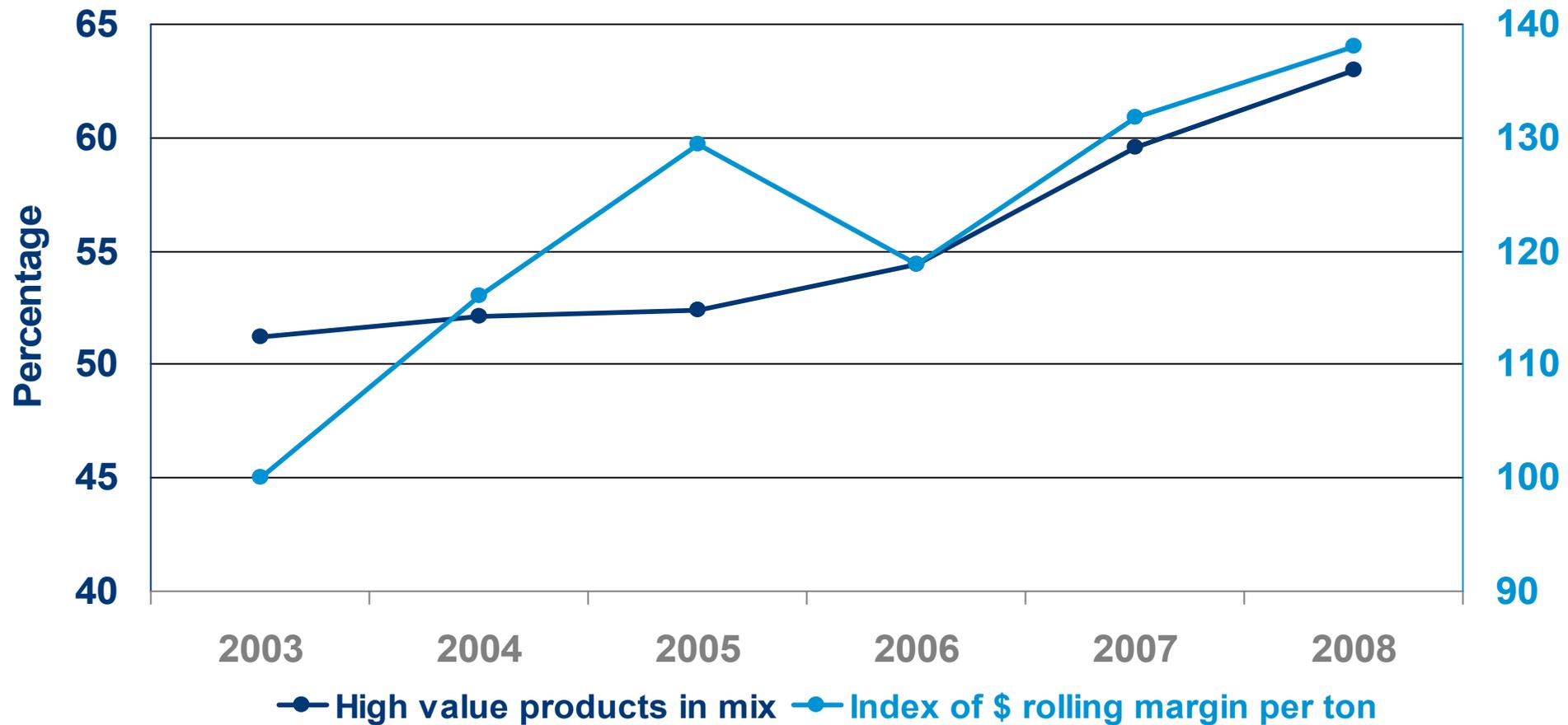


Rolled Products Sales Volumes

- Sales of 180 000 tons in 2008 down from 193 000 tons in 2007
- Second half 85 000 tons vs. 95 000 tons in first half of 2008
- Local sales unchanged after 17% increase in first half
- Sustained growth of sales into packaging sector; other sectors weakening
- LME price reduction averaged \$264 per ton per month from July to December 2008
- Reduced lead times and order sizes

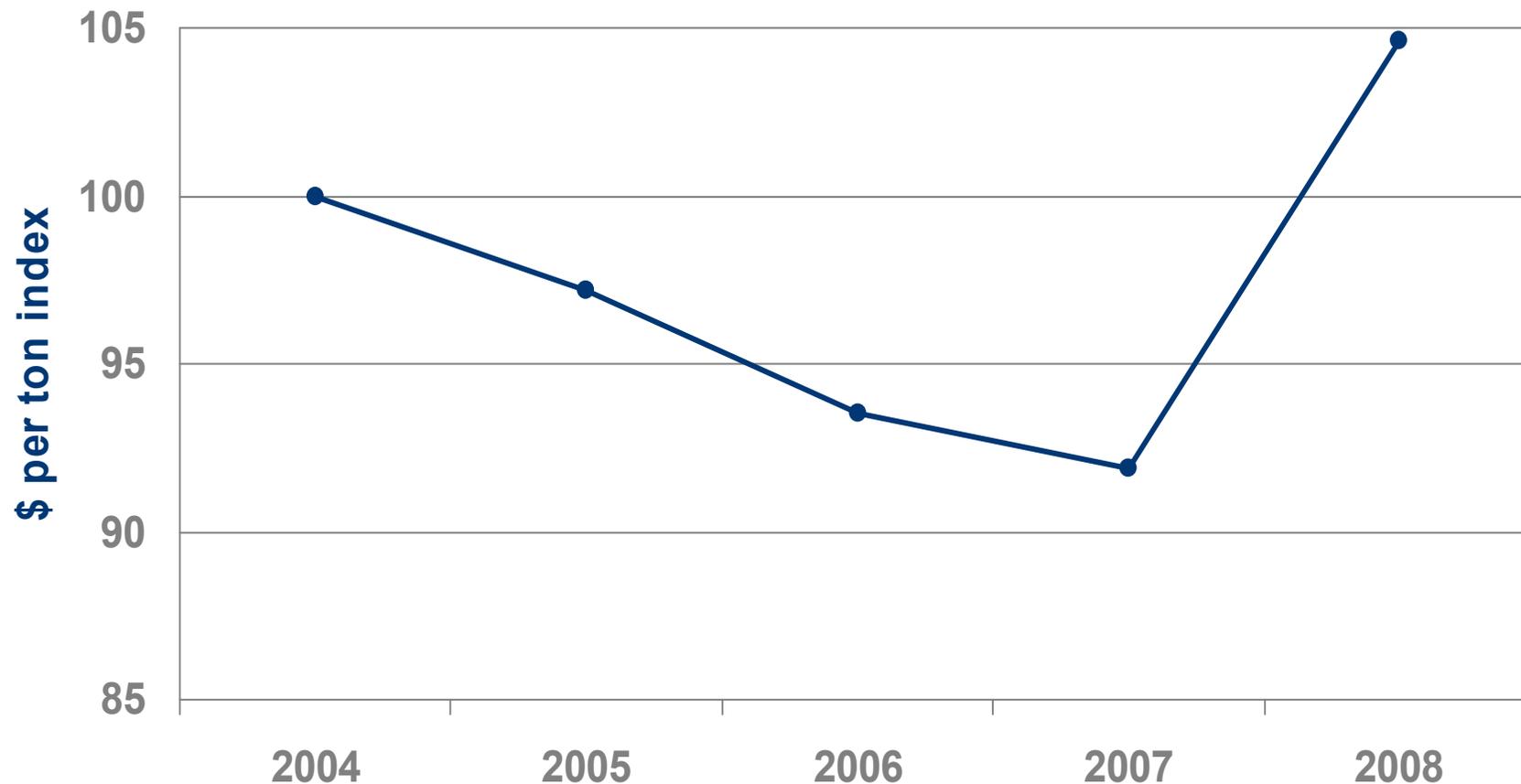
Mix and Margins

- Total volume in high value sectors maintained
- Continued increase in average rolling margin

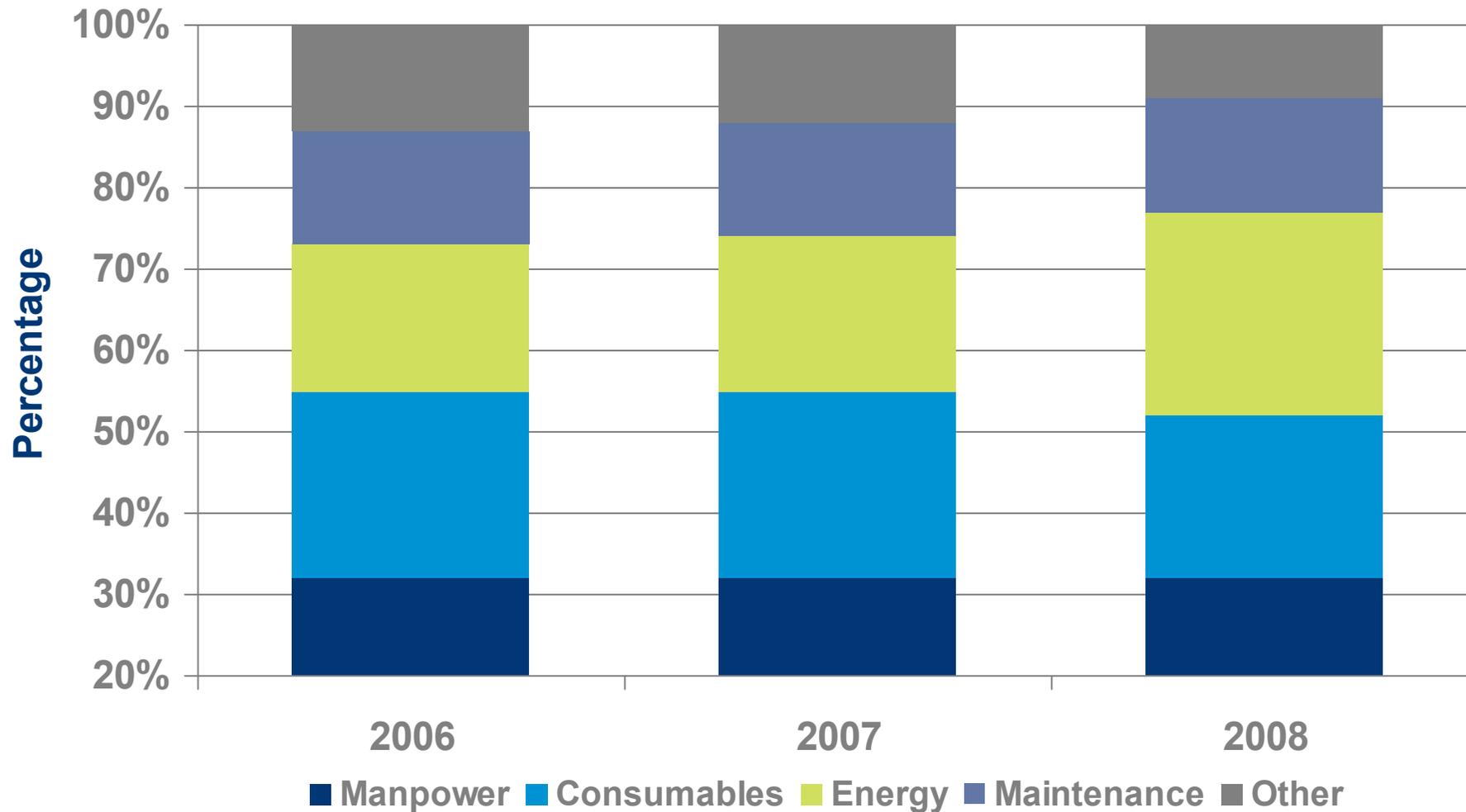


Unit Cost Performance

- Total costs affected by energy and alloying costs
- Unit costs further affected by reduction in volumes

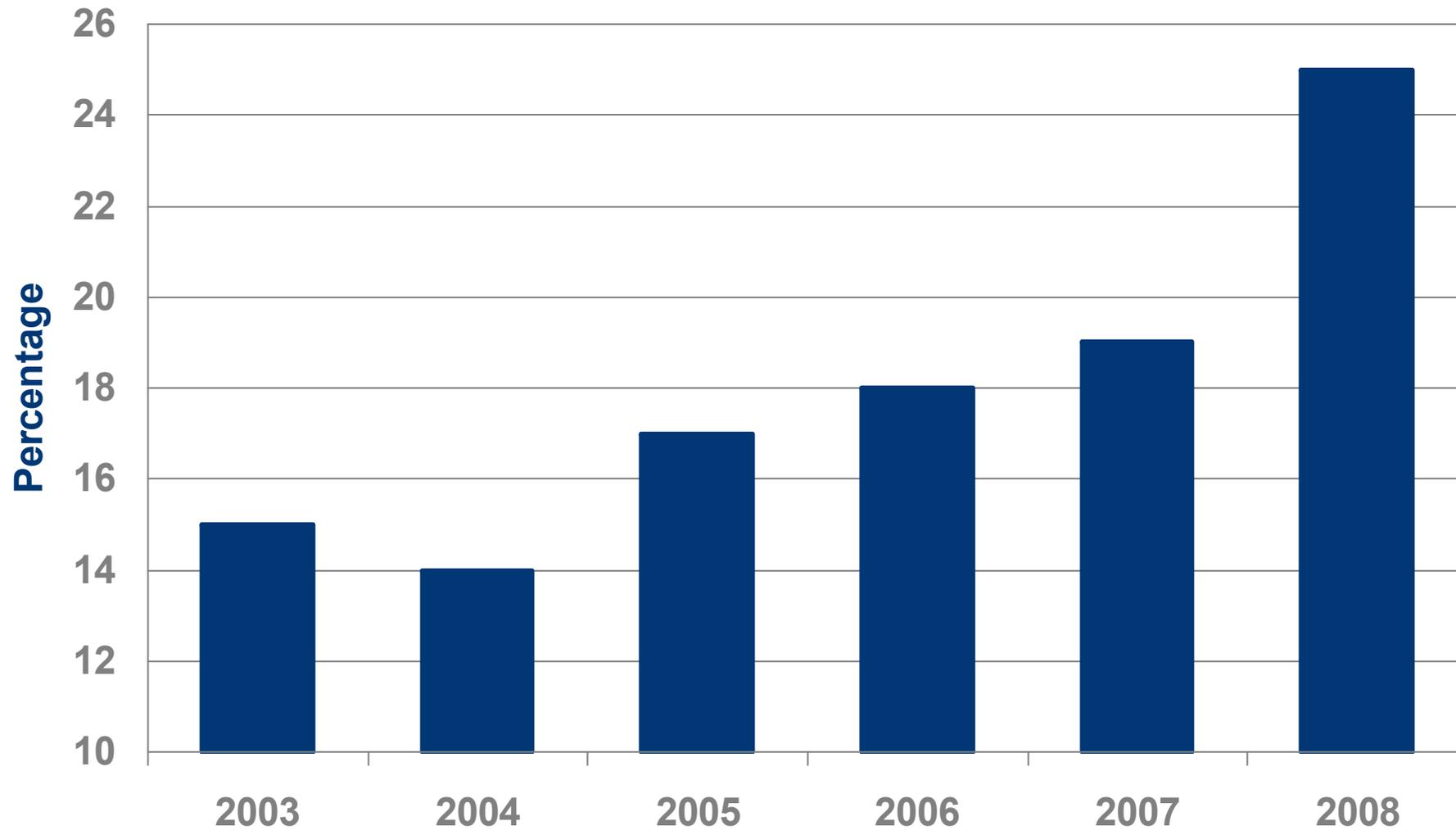


Direct Manufacturing Cost Breakdown Comparison

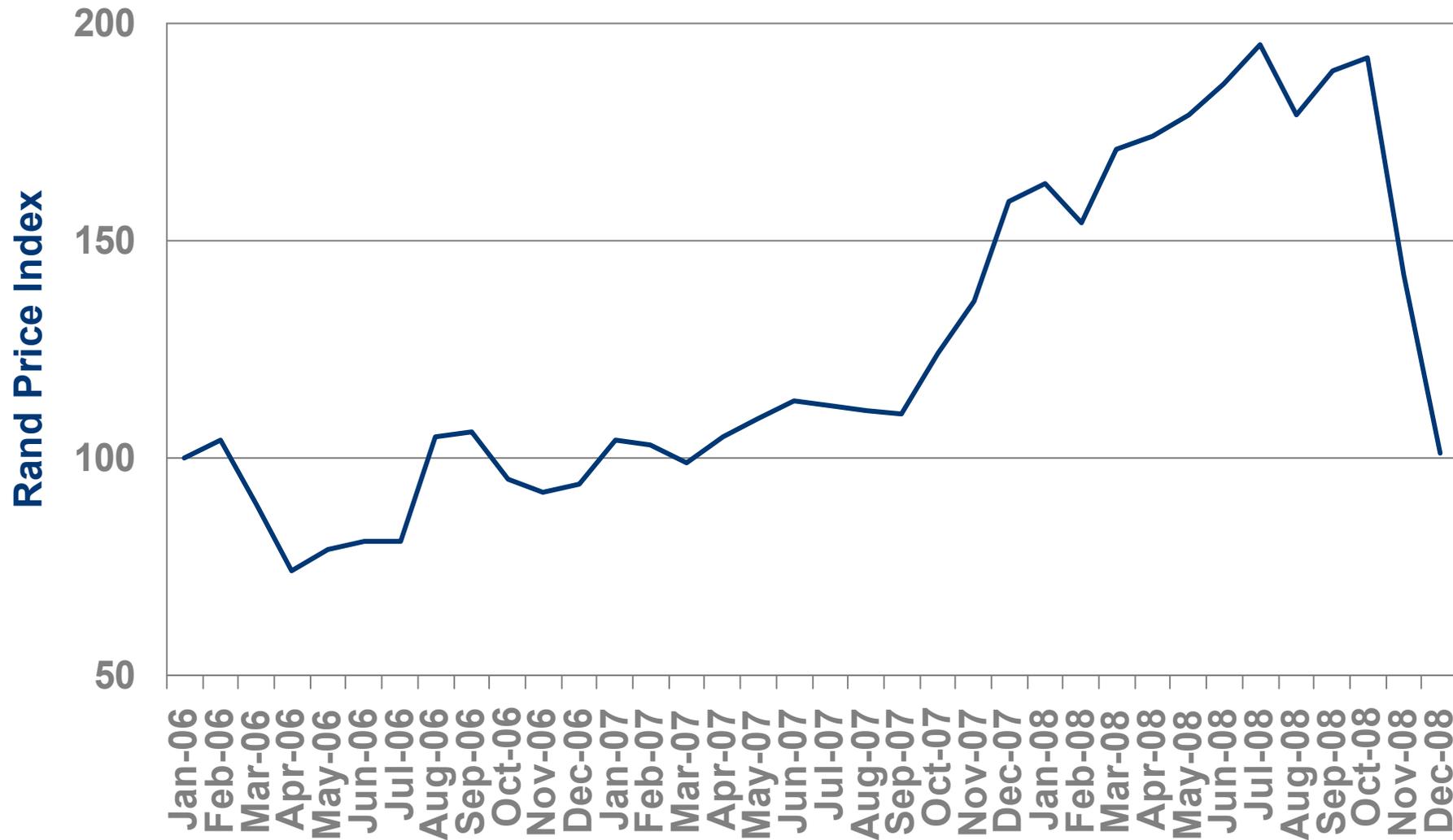


Note: Excludes Materials and Paint/Lacquer costs

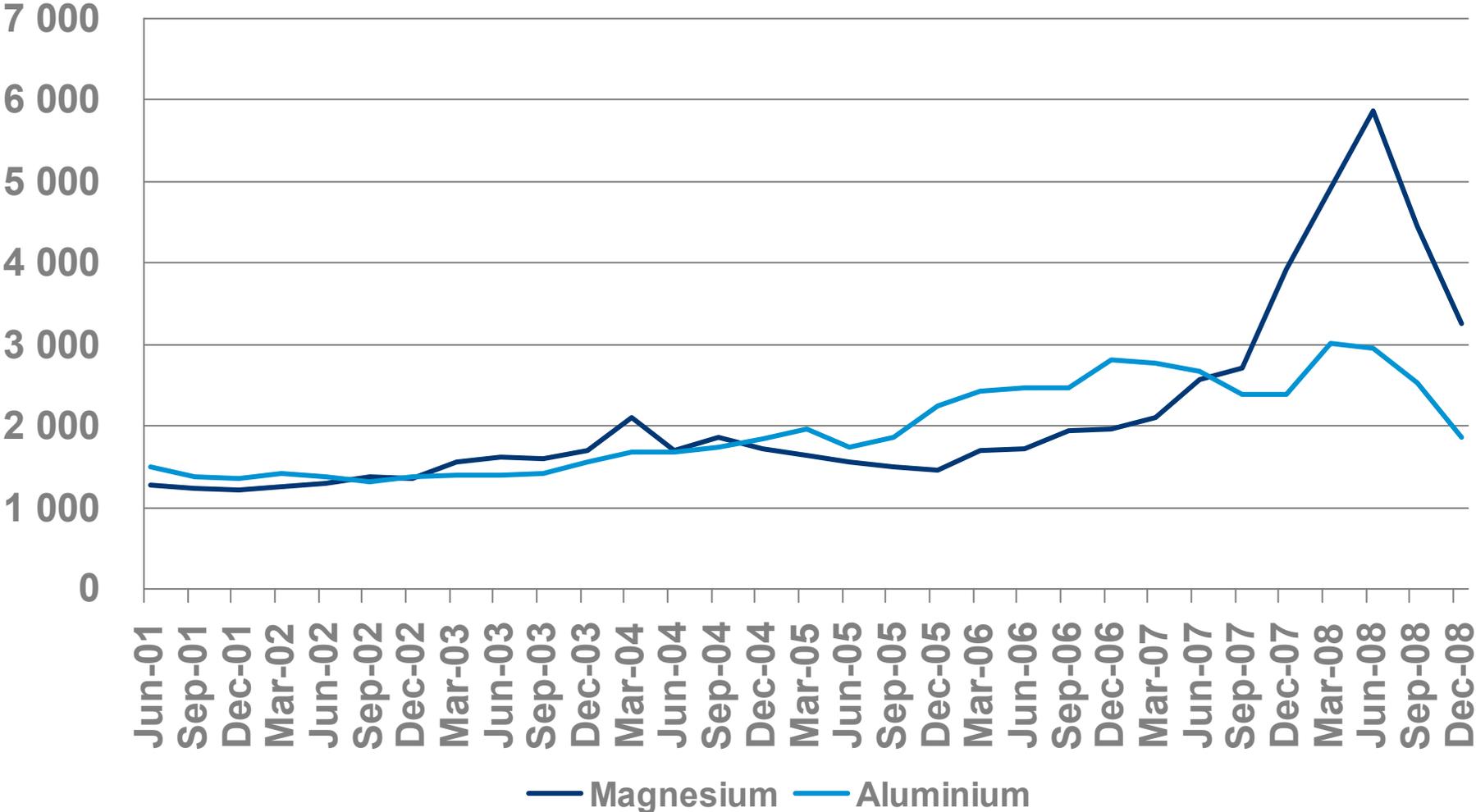
Energy as a % of Direct Manufacturing Cost



Gas Price Trend



Magnesium and Aluminium Price Trend



Expansion Project Status

- Project on schedule
- Training and commissioning activities re-prioritised
- R20 million overrun expected
- R185 million still to be spent
- 300 Contractors on site
- Exceptional safety performance
- Short term capacity utilisation
- Medium term outlook

Expansion Project



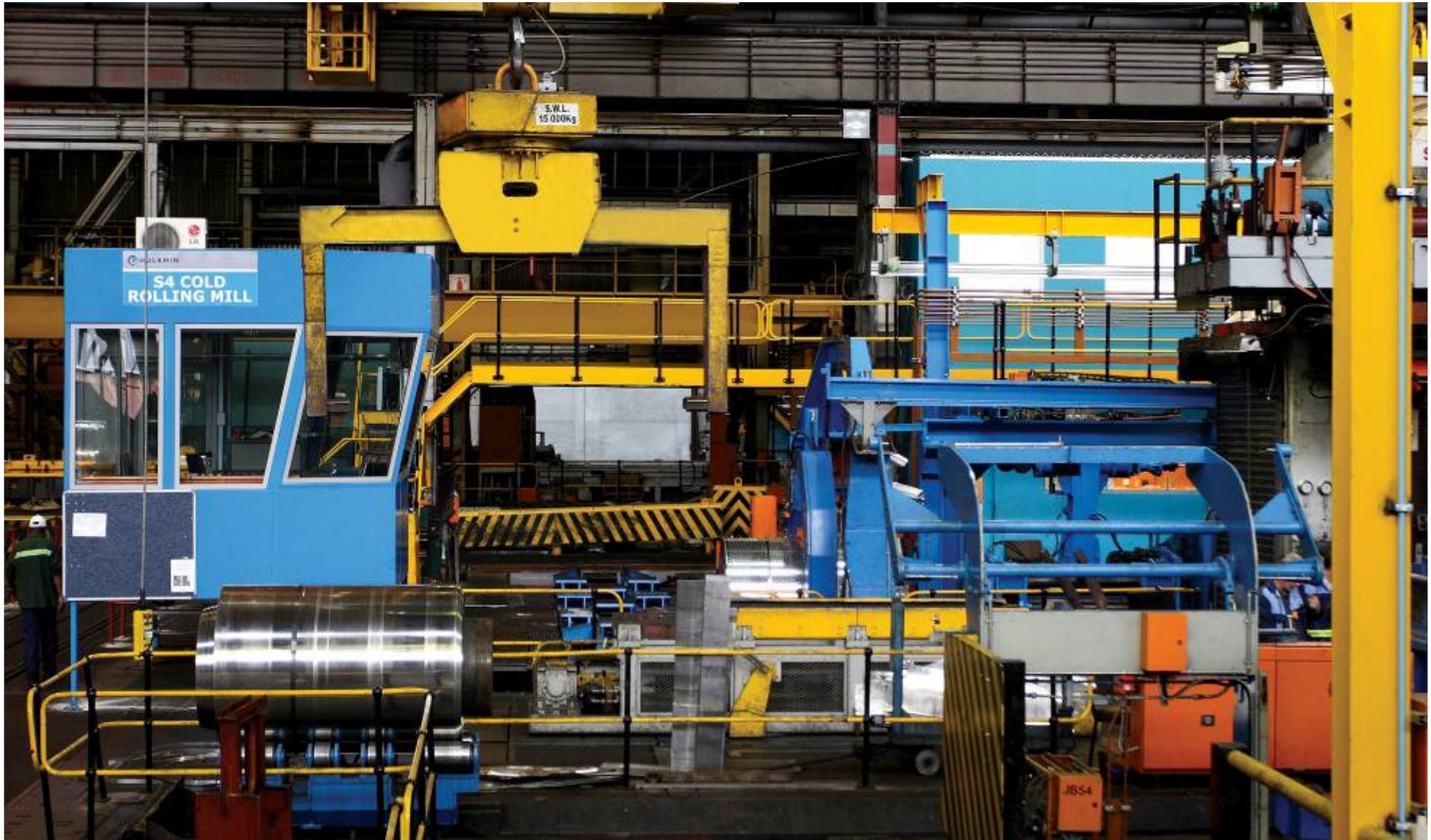
Expansion Project



Expansion Project



Expansion Project



Significant Changes to Industry Outlook

- Demand softening sharply in all regions
- Transport, automotive and construction worst affected
- Falling 3-Month LME price, rising LME inventories
- Exceptional destocking
- Global capacity curtailments
 - Many smelter closures
 - Rolling plants closing, retrenching, reducing shifts and working short time
- Cost pressures easing
- Earnings under severe pressure
- Long term implications

Hulamin Extrusions

- Operating profit (before corporate structuring costs) reduced from R22 million to R12 million
- Local sales unchanged after strong H1
- Margins in second half impacted by falling LME Aluminium price
- Market development costs impacting negatively on earnings
- Acquisition of Hydro shareholding completed
- Several market share growth initiatives in place

Hulamin Response to Economic Downturn

- Short term cost reduction measures
 - Eliminating discretionary costs
 - Extended December/ January shutdown
 - Reducing shifts (4- to 3- shifts) and redeploying staff
 - 5-Day working week in most manufacturing areas
 - Reducing headcount and curtailing overtime
 - Delaying start-up of Twin Roll Casters
 - Increasing Lean Six Sigma momentum
- Accelerated reduction in borrowings
- Improving efficiency and building capacity
- Re-evaluating portfolio

Short Term Outlook

- End user markets sharply down in automotive, construction and transport
- De-stocking well advanced
- Several new market opportunities
- Different margin dynamics in various sectors
- Stable local market at lower levels
- Difficult first quarter with initial signs of improvement
- Continuing focus on mix improvement, cost containment and cash generation

Medium Term Outlook

- Fundamental demand drivers based on proven product benefits
- Grow volumes based on:
 - Existing competencies
 - Product range
 - Geographic footprint
 - Competitive cost position
- Optimize benefits from Expansion projects
- Further scope to improve margin
- Currency sensitivity
- Increase EBIT ROCE from 8% to more than 16%